

## Transferability Analysis Factsheet Support document for Training Course

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## Factsheet

The **Port of the Future vision 2030** promotes the implementation of projects with innovative concepts and tools that can be used independently by project owners and stakeholders to ensure their specific objectives.

The **main purpose** of the Transferability Analysis is to promote **peering-up** between ports to collaborate on innovative projects so that the solutions and innovation can be applied in multiple targeted ports. It provides the means to recognise the possibility for transferability and recognise the targeted ports to peer with or to act as a donor port for interested adaptor port(s). These objectives apply for multi-port projects, peering ports and donor/adaptor ports scenarios for transnational, cross-border projects and collaborative initiatives with neighbouring countries.

The TA-score is a high-level perception or the *potential contribution to transferability* (PCT) of a project or its deliverables/solutions identified for implementation in other ports, defining how projects are recognised adequate and transferable or peered in other ports, independent from their innovativeness. Identifying innovative projects with a potential for transferability to other ports allows to draw conclusions or recommendations about whether a project is applicable/practical in other ports

The **ease of transferability** (**EoT**), expressed as the <u>TA-index</u>, using the **PoF TA Methodology**. It provides a thorough project management approach with qualification and quantification of specific strategic and operational transfer objectives through identified risks, challenges, constraints/barriers and success factors involved in such a solution transfer and implementation in targeted ports, where the context may be different. Setting the implementation expectations, evaluated measures, risk mitigation solutions and specific resolutions to local situations ensure successful transfer of an innovative concept as best practice across a wider range of multiple targeted ports. This is done through a collaborative effort between ports, enabling unique performance indicators of the port(s) or port operations targeted.

Using the <u>PoF TA Methodology</u> as a practical tool to identify the project (deliverables / solutions) potentials and ease for transferability, it **provides an overview for multiple purposes** helping EU Commission/Policy and Program Officers for assessment of validity as a proposed PoF Project or Project proponent/Consortium for validating the relative EU program calls, both to evaluate their relevance on the terms set and transferability of their project among multiple targeted ports in the EU or with neighbouring countries and, finally for private commercial purposes by the project initiator(s) to evaluate their innovativeness of a project and eventually to decide whether they want or should peer up with other ports who may have similar needs and/or resource available to complement the successful realization of the innovative project.

